

Nautilus Marine Boat Insurance

Product Disclosure Statement



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Throughout this document, words appearing capitalised will have special meanings. These meanings are set out in the Policy section below headed "Definitions".

About AIG and Nautilus Marine

In this document, the insurer, AIG Australia Ltd, acting through their agent, NM Insurance Pty Ltd is referred to as "We", "Us", and "Our".

Throughout this document, words appearing in bold will have special meanings. These meanings are set out in the policy section below headed "Definitions".

This Product Disclosure Statement (PDS) was prepared on 28 May 2019 and tells **You** about Nautilus Marine Boat Insurance to help **You** decide if the cover is right for **You** and whether to use our services.

It also contains

- i. information about key benefits and significant features of this insurance;
- important information about **Your** rights and obligations such as the duty of disclosure and cooling off period and complaint procedures; and
- iii. information about the remuneration received by NM Insurance Pty Ltd and other entities involved in the distribution of Nautilus Marine Boat Insurance.

Any advice provided in this document is general only and does not take into account **Your** individual circumstances. **You** should carefully read it, and any other documentation **We** send **You** such as **Your Certificate of Insurance** to determine if the cover is appropriate for **You**. Keep them in a safe place for future reference.

About the Insurer

The underwriter of this insurance is AIG Australia.

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information about AIG can be found at www. aig.com | YouTube: www.youtube.com/aig | Twitter: @ AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this PDS.

Our contact details are:

For NM Insurance Pty Ltd Level 7, 99 Walker Street North Sydney NSW 2060 Telephone: 02 8920 1157 Facsimile: 02 8920 1275 Email: customerservice@nminsurance.com.au

AIG Australia Level 19, 2 Park Street Sydney NSW 200 Telephone: 1300 030 886 Facsimile: 1300 634 940

About Nautilus and its Services

Nautilus Marine has been given a binder authority with AIG Australia Limited that allows Nautilus to enter into this policy to handle and settle claims for it, subject to the terms of the binder authority. In doing so Nautilus acts for the Insurers, not for **You.** Nautilus' Australian Financial Service Licence ("AFSL") authorises it to provide these services and is providing these services under its own AFSL.

Introduction

This PDS and the information **We** send **You** about **Your** cover is designed to be simple and straight forward to make it easy for **You** to understand what is included in **Your** cover and what isn't.

This Insurance has been designed by Nautilus in conjunction with boat owners like **You**, which is simple and easy to understand cover to protect **You** in the event of a **loss** such as a collision, sinking, fire, storm or theft. Plus **We** give **You** added benefits, to help **You** get back out on the water sooner.

Terms, conditions, limits and exclusions apply. **You** need to read all of the information provided by **Us** on this insurance to properly understand the cover provided.

Cooling Off Period

If **You** decide that this insurance does not meet **Your** needs, for whatever reason, and **You** have not made a claim, **You** can return the policy within 21 days of the start of **Your** insurance. **You** will receive a full refund of any premiums paid (less any taxes or duties **We** cannot recover).

Which Terms Form Part of Your Cover

So that **You** understand exactly what **Your** Nautilus **Boat** insurance covers and does not cover, make sure **You** read the PDS, cover sections as well as the limits and exclusions that apply and which are found in the PDS and **Policy**.

In each cover section of the **Policy We** set out what **We** cover in the left hand column of a table. In the right hand columns of the same table, under) the headings

- i. "Our Exclusions You Are Not Covered For The Following"; and
- ii. "Cover Limit Per Claim", the exclusions and limitations respectively applying to each particular cover are set out in the same row as the cover. Any exclusion or limitation will therefore only apply to such cover if it corresponds or aligns with such cover.

Please also note that as **We** have combined the PDS with **Your** policy, the terms and conditions found in the PDS form part of **Your** coverage terms. In the event of any conflict between the terms and conditions found in the PDS and the policy terms and conditions, the terms and conditions of the policy will prevail.

Queries and Changes

We are here to answer any questions You have about Your cover. If You have any questions about this insurance or would like to update or change Your cover, please:

- contact Your insurance broker or insurance advisor
- call 1300 780 533
- email customerservice@nautilusinsurance.com.au
- write to Nautilus Marine Insurance at Level 7, 99
 Walker Street, North Sydney NSW 2060
- visit www.nautilusinsurance.com.au
- for claims call 1300 996 110

A Summary of Your Cover

You will only be entitled to the cover provided by this Policy for which You have paid the applicable premium and which is shown on Your Certificate of Insurance.

There are limits to the cover provided and while some of these are fixed, others may be extended by simply notifying **Us** of the items **You** own and their value.

There are also exclusions and limitations which apply to certain events, as well as general exclusions which apply to all cover under this insurance.

Certain words have defined meanings **You** need to understand, which are found in the Definitions section of the **Policy**.

Please also note that this is a limited summary only and not a full description of the covers. Each cover noted is subject to terms, conditions, exclusions and limitations that are not listed in the summary. **You** should read this PDS and **Policy** in full to properly understand the cover provided. **You** are not automatically insured under each cover.

In addition to assist with **Your** decision to purchase this cover and to manage **Your** expectations in the event of a claim **We** believe it is important to highlight some important terms and the main areas where cover is or is not available or where limited cover is available under this **Policy**, regardless of the situation. These are detailed below.

Work Out What Cover Suits You

You need to ensure that the cover selected by You is suitable for Your needs and that the level of cover provided is adequate.

Depending on Your Insurance Needs You May Elect to Take Out One of the Following Covers:

- Comprehensive Cover This includes cover for Accidental loss or Damage to Your Boat, the Legal Liability arising from the use of Your Personal Watercraft and Boat cover;
- Legal Liability Cover This cover is included when You select Comprehensive Cover. Otherwise You can choose to purchase Legal Liability cover only.

What is Your "Boat"?

- Hull;
- Motor(s), including fuel tanks;
- mast, spars, rigging and sails;
- Trailer;
- Equipment and Accessories;
- Boat Tender; and
- Contents.

You should include all of these items when deciding the amount of Your Sum Insured.

Your Boat does not include modifications You have not told Us about or which are not shown on Your Certificate of Insurance. It does not include Personal Effects but limited cover is provided for these items, under the Additional Benefits section of the Policy.

Comprehensive Cover

For Comprehensive Cover the following are some of the important things **You** need to consider if and when **You** select this coverage.

Insuring Your Boat

You are responsible for deciding the amount of Your Sum Insured. If You are having difficulties working out the values please seek the advice or a valuation from a professional **Boat** or yacht broker or dealer.

Your Boat can be Insured on the Following Basis:

1. Agreed Value: Boats up to 2 Years of Age

When You have purchased Your brand new Boat through a Boat or yacht brokerage or dealership We agree to insure Your Boat for the purchase price paid for 2 calendar years from the date You purchased Your Boat. The purchase price and date of purchase must be advised to Us at the time of entering into the Policy.

At the end of 2 calendar years from the date **You** purchased **Your Boat** the **Policy** will automatically convert to operate on a **Market Value** basis. **You** can contact **Us** and request that cover be amended to an **Agreed Value** in which case **You** must provide **Us** with details of **Your** requested **Sum Insured**. If **We** cannot agree on the **Sum Insured** value with **You, Policy** will be issued on a **Market Value** basis.

2. Agreed Value: Boat Over 2 Years of Age

If Your Boat is older than 2 years of age, We will agree to

insure Your Boat:

- where You have owned the Boat for less than 2 years, for the purchase price paid by You for 2 calendar years from the date You purchased Your Boat. The purchase price and date of purchase must be advised at the time of entering into the Policy; or
- where You have owned the Boat for more than 2 years, for a Sum Insured value that We agree will apply to Your Boat.

If We cannot agree on the Sum Insured value with You, the Policy will be issued on a Market Value basis.

At the end of 2 calendar years from the date You purchased Your Boat or the time We agreed to a Sum Insured value, the Policy will automatically convert to operate on a Market Value basis. You can contact Us and request that cover be amended to an Agreed Value in which case You must provide Us with details of Your requested Sum Insured. If We cannot agree on the Sum Insured value with You, Policy will be issued on a Market Value basis.

3. Market Value

If We cannot agree on a specified Agreed Value Sum Insured with You We will insure the Boat on a Market Value basis. We will then pay up to the Market Value (i.e. the cost to replace Your Boat with a similar item of the same age and condition) of the Boat assessed at the time of the event giving rise to the loss, or the Sum Insured shown on Your Certificate of Insurance, whichever is the lesser.

Coverages Available

With Comprehensive Cover **Your Personal Watercraft** is protected against **Accidental loss** or **Damage**, including the following major events:

- theft;
- impact;
- sinking;
- Fire;
- storm;
- Malicious Damage;
- transit Damage;

You may also be able to extend **Your** Comprehensive Cover to include the following Optional benefits (an additional premium may apply):

- Extended sailboat racing cover;
- Lay up cover.

Additional Benefits

If **You** have selected Comprehensive Cover **You** are also automatically entitled to various Additional benefits such as cover for:

- Sailboat racing cover for races up to 100 nautical miles;
- Watersports Equipment;
- Personal Effects;
- Emergency Assistance;
- Lost Keys;
- Repatriation costs;
- Tournament coverage and yacht racing fee reimbursement;
- Out of Pocket expenses;
- Tyre & Rim Cover;
- Personal Accident cover;
- Salvage Charges;
- Your Boat while being used for:
 - Voluntary rescue work;
 - Specified time trials.
- Legal Liability cover is included (refer below);

Please refer to the Additional Benefits table for full details of the additional benefits that are available.

Legal Liability Cover

For Legal Liability Cover, We cover You for Your Legal Liability for injury to other people or Damage to their property when using Your Boat or in certain circumstances a substitute Boat. Legal Liability cover includes cover for Accidental discharge, release or escape of fuel or lubricant clean-up costs as detailed in the Policy terms; By paying an additional premium, **You** may also be able to extend **Your Legal Liability** Cover to include the following Optional benefit:

 Liability covers for Waterskiing and/or Aquaplaning activities.

Applying for Cover

When **You** apply for this insurance, **You** will need to complete a proposal. **We** will use and rely on the information supplied by **You** to decide the terms of cover **We** will provide.

If **You** are not eligible for cover under this **Policy**, then **You** can see if there are alternative options by contacting either the National Insurance Brokers Association or the Insurance Council of Australia. If **You** are not happy with our reasons as to why **You** are not eligible for cover, **You** can lodge a complaint with **Us** by following the complaints procedure outlined in this PDS.

When **We** agree to enter into a **Policy** with **You, Your Policy** with **Us** is made up of:

- this PDS;
- Your Certificate of Insurance; and
- any other document We tell You forms part of the terms and conditions of Your cover, including any endorsements issued by Us.

Your Certificate of Insurance will contain important information relevant to Your insurance including the Period of Insurance, Your premium, details of Your insured property and the cover selected by You, the Excess(es) that will apply to You and others and whether any standard terms have been varied by way of endorsement.

You need to keep these documents in a safe place together with receipts and other evidence of ownership and value of items **You** insure.

Determining Your Premium

When You buy Your insurance, We tell You the premium You must pay and show it on Your Certificate of Insurance.

To determine **Your** premium **We** consider factors such as the cover **You** want, the boat **You** want to insure, the limits and excesses that will apply, **Your** insurance history and whether **You** are paying by installments or not.

It also includes an administration fee and amounts that take into account our obligation to pay any relevant compulsory government charges, taxes or levies (e.g. Stamp Duty and GST) for **Your** insurance. **We** show these on **Your Certificate of Insurance**.

We will also reward You with a no claim bonus discount on Your premium when You buy the Policy if You have not experienced a recent pleasure craft related claim. We tell You what Your discount is when You apply for the Policy. Your premium is calculated on current rates.

We then apply any no claim bonus premium discounts You may be entitled to. You will be entitled to our maximum no claim bonus premium discount if You have not experienced any pleasure craft related claims in the past 5 years with any insurer.

Our no claim bonus discount works as follows:

- 30% discount if You have had no claims in the past 5 years;
- 20% discount if You have had 1 claim or less in the past 2 years;
- 10% discount if You have had 2 claims or less in the past 3 years; or
- 0% discount in all other cases.

The level of discount will be adjusted upon renewal depending on whether any claims are lodged during the previous **Period of Insurance** and this may either:

- increase Your discount if You have not made a claim (up to the next level or Our maximum level, whichever applies); or
- decrease Your discount (if You have made a claim); or
- remain the same.

If **You** hold the **Policy** with **Us** for three consecutive years and make no claims, **We** will apply **Our** Maximum No Claim Bonus discount for all future renewals of the **Policy** with Us.

A minimum premium applies for this insurance irrespective of any discount that applies. The amount of premium **We** charge after taking into account **Your** no claim bonus (if any) will not be less than this amount.

If **Your** premium is payable in instalments, this may increase the amount of premium that **You** must pay. If the premium is payable in instalments, **You** must continue to pay the instalments to maintain cover. If **You** pay by 7 or more instalments each year and **You** fail to pay an instalment on time then, if the instalment remains unpaid for at least 14 days, **We** may refuse to pay any claim that arises after the unpaid instalment was due.

You are responsible for ensuring that Your premiums are paid or Your cover could be put at risk. Please call Us if You are ever unsure about Your premiums.

We may deduct from any claim amount or benefit payment, any unpaid premium or instalment of premium.

Your Duty of Disclosure

Before **You** enter into an insurance contract, **You** have a duty to tell **Us** anything that **You** know, or could reasonably be expected to know, may affect our decision to insure **You** and on what terms.

You have this duty until We agree to insure You.

You have the same duty before **You** renew, extend, vary or reinstate an insurance contract.

You do not need to tell Us anything that:

- reduces the risk We insure You for; or
- is common knowledge; or
- We know or should know as an insurer; or
- We waive Your duty to tell Us about.

If You Do Not Tell Us Something

If **You** do not tell **Us** anything **You** are required to, **We** may cancel **Your** contract or reduce the amount **We** will pay **You** if **You** make a claim, or both.

If **Your** failure to tell **Us** is fraudulent, **We** may refuse to pay a claim and treat the contract as if it never existed.

Making a Claim

What Happens if You Need to Make a Claim?

We understand that it can be very stressful if **You** need to make a claim. **Our** claims team will be there to help **You** with advice and assistance when **You** need it most.

Nautilus has been appointed by **Us** to administer and settle claims on our behalf. Nautilus' handling of **Your** claim will be in accordance with the requirements set out under the General Insurance Code of Practice (see below). The policy provides further details as to how to make a claim.

The Financial Claims Scheme

The protection provided under the Federal Government's Financial Claims Scheme (the Scheme) applies to the **Policy**. In the unlikely event that the Insurer is unable to meet its obligations under the **Policy**, persons entitled to make a claim under the insurance cover under the **Policy** may be entitled to payment under the Scheme (access to the Scheme is subject to eligibility criteria). Information about the Scheme can be obtained from the APRA website at https://www.fcs.gov.au

Goods and Services Tax(GST)

Any claim payments made under this insurance will be

based on GST inclusive costs, up to the relevant **Sum Insured**, **Market Value** or **Agreed Value** or maximum amount that **We** pay. However, if **You** are or would be entitled to claim any input tax credit for the repair or replacement of the insured property or for other things covered, **We** will reduce any claim under the **Policy** by the amount of such input tax credit. **You** must advise **Us** of **Your** correct input tax credit percentage where **You** are registered for GST. **You** are liable to **Us** for any GST liability **We** incur arising from **Your** incorrect advice or inaction.

General Insurance Code of Practice

We are a signatory to the General Insurance Code of Practice. This aims to raise the standards of practice and service in the insurance industry, improve the way claims and complaints are handled and help people better understand how general insurance works. Information brochures on the Code are available upon request. As We act through our agent, Nautilus, Nautilus will also be bound (where applicable) by the same found in the Code of Practice.

How We Resolve Your Complaints

We welcome every opportunity to resolve any concerns You may have with **Our** products or service. Any enquiry or complaint relating to this insurance or NM Insurance should first be referred to:

Level 7, 99 Walker Street, North Sydney NSW 2060 Telephone: 02 8920 1157 Facsimile: 02 8920 1275 Email: customerservice@nminsurance.com.au

You can register a complaint by telephoning Us on 1800 339 669, lodging Your complaint on Our website or by writing to: The Compliance Manager AIG Australia Limited Level 12, 717 Bourke Street, Docklands VIC 3008

As soon as **We** receive **Your** complaint **We** will take all possible steps to resolve it. **You** will receive a written response to **Your** complaint within 15 working days, unless **We** agree on a longer time frame with **You**.

If **You** are not satisfied with **Our** response to **Your** complaint, **You** may wish to have the matter reviewed by **Our** Internal Dispute Resolution Committee (IDRC). The IDRC is comprised of senior management of the company who have the experience and authority to decide on matters brought to them. If **You** wish to have **Your** complaint reviewed by IDRC please telephone or write to the person who has signed the response letter to **Your** complaint and provide them with detailed reasons for requesting the review. This information will greatly assist the IDRC in reviewing **Your** claim or enquiry.

Your complaint will then be treated as a dispute. **You** may also make a request for a review by the IDRC by contacting: The Chairperson IDRC AIG Australia Limited Level 12, 717 Bourke Street, Docklands VIC 3008

A written response setting out the final decision of the IDRC and the reasons for this decision will be provided to **You** within 15 working days of the date **You** advise **Us You** wish to take **Your** complaint to the IDRC.

If **We** are unable to provide a written response setting out the final decision **We** will keep **You** informed of progress at least every 10 days. If **You** are not satisfied with the finding of the IDRC, or if **We** have been unable to resolve **Your** complaint within 45 calendar days, **You** may be able to lodge a complaint with the Australian Financial Complaints Authority (AFCA).

AFCA provides fair and independent financial services complaint resolution that is free to consumers. AFCA can make decisions with which **We** are obliged to comply. Its contact details are: Website: http://www.afca.org.au Email: info@afca.org.au Tel: 1800 931 678 (local call fee applies)

In writing to Australian Financial Complaints Authority, GPO Box 3, Melbourne VIC 3001

You should note that use of AFCA does not preclude **You** from subsequently exercising any legal rights which **You** may have if **You** are still unhappy with the outcome. Before doing so however, **We** strongly recommend that **You** obtain independent legal advice.

If **Your** complaint does not fall within AFCA's rules, **We** will advise **You** to seek independent legal advice or give **You** information about any other external dispute resolution options (if any) that may be available to **You**.

Other Important Information

Updating This PDS

We may need to update this PDS from time to time if certain changes occur where required and permitted by law.

We will issue You with a new PDS or Supplementary PDS or other compliant document to update the relevant information except in limited cases. Where the information is not something that would be materially adverse from the point of view of a reasonable person considering whether to buy this insurance, We may issue You with notice of this information in other forms or keep an internal record of such changes (You can get a paper copy free of charge by calling us).

Distribution of This Insurance by Dealers

Pursuant to the ASIC Corporations (Basic Deposit and General Insurance Product Distribution) Instrument

2015/682, certain persons, including selected boat dealers, finance companies, and occasionally other persons have been authorised by Nautilus under their AFSL as its general insurance distributors to deal in this insurance on Nautilus' behalf.

These persons are not authorised to provide any advice on this insurance and have no binding authority to enter into any **Policy** or settle any claim or otherwise act on behalf of AIG Australia Limited.

Any person who provides financial services to **You** as Nautilus's general insurance distributor will tell **You** that they are acting in that capacity.

Distributors' Remuneration

Distributors such as **Your** Insurance Broker may receive a commission whenever **You** enter into a policy arranged by them (including renewals and some variations which increase the premium payable). The commission excludes GST and is a percentage of underwriters base premium (i.e. premium excluding the amounts included by the underwriters in relation to applicable stamp duty, fire service levy, GST or any other government charges, taxes, fees or levies). The commission is included as part of **Your** premium. In addition the distributors must also provide **You** with details of the complaints resolution process outlined in the PDS.

How Nautilus is Remunerated for the Services Provided

Nautilus also receives a commission whenever **You** enter into a policy arranged by them or their boat dealer distributors (including renewals and some variations which increase the premium payable).

We may also advance Nautilus other money in the period to cover marketing and other costs and expenses which is agreed on a case by case basis.

For services in administering this insurance Nautilus may be paid a profit share amount in relation to such insurance entered into in each annual period. The amount Nautilus can receive is a percentage of the net profit amount (if any) which is determined by **Us** and is based on the total premium excluding certain costs, expenses, fees and liabilities in relation to the policies (e.g. taxes and charges on the policy, reinsurance costs, claims payments, commission paid and administrative costs) over a 12 month period.

If there is no net profit in the annual period, Nautilus receives no profit share. Any profit share amount is paid 3 months after the annual period ends.

Nautilus will also charge **You** an administration fee, which varies depending on the dealing service it provides **You** with. The fee is paid in addition to the premium and is shown on **Your Certificate of Insurance**.

Nautilus' staff receive an annual salary that may include bonuses based on performance criteria (which can include sales performance) and the achievement of company goals.

Remuneration Paid to Referrers

Nautilus will in some cases pay a pre agreed fee and/or a commission which is a percentage of the premium to persons who refer **You** to it if **You** buy the insurance.

The amount paid will depend on the person who refers **You** and their level of involvement in the transaction.

Further Information About Remuneration

If **You** would like more details about the remuneration (including commission) or other benefits Nautilus, its distributors or referrers receive, please ask for it within a reasonable period after **You** receive this document and before this insurance is issued to **You**.

How We Protect Your Privacy

This notice sets out how AIG Australia and NM Insurance collect, use and disclose personal information about:

- You, if an individual; and
- other individuals **You** provide information about.

Further information about **Our Privacy Policies** is available at:

- for AIG Australia, at www.aig.com.au or by contacting AIG Australia at HYPERLINK "mailto:australia.privacy. manager@aig.com" australia.privacy.manager@aig. com or on 1300 030 886, and
- for NM Insurance, at www.nminsurance.com.au or by contacting NM Insurance at customerservice@ nminsurance.com.au or on 1300 153 638.

In this Privacy Notice section, "**We**", "**Our**" and "**Us**" refers as applicable to each of AIG Australia and NM Insurance.

How We Collect Your Personal Information

AIG Australia and NM Insurance usually collect personal information from **You** or **Your** agents.

We may also collect personal information from:

- Our agents and service providers;
- other insurers;
- people who are involved in a claim or assist Us in investigating or processing claims, including third parties claiming under Your Policy, witnesses and medical practitioners;
- third parties who may be arranging insurance cover for a group that **You** are a part of;
- providers of marketing lists and industry databases; and
- publically available sources.

Why We Collect Your Personal Information

AIG Australia and NM Insurance collect information necessary to:

- underwrite and administer Your insurance cover;
- improve customer service and products and carry out

research and analysis, including data analytics; and

 advise You of Our and other products and services that may interest You.

You have a legal obligation under the Insurance Contracts Act 1984 to disclose certain information. Failure to disclose information required may result in AIG Australia declining cover, cancelling **Your** insurance cover or reducing the level of cover, or declining claims.

To Whom We Disclose Your Personal Information

In the course of underwriting and administering **Your Policy We** may disclose **Your** information to:

- Your or Our agents, entities to which AIG Australia and NM Insurance is related, reinsurers, contractors or third party providers providing services related to the administration of Your Policy;
- banks and financial institutions for policy payments;
- Your or Our agents, assessors, third party administrators, emergency providers, retailers, medical providers, travel carriers, in the event of a claim;
- entities to which AIG Australia is related and third party providers for data analytics functions;
- other entities to enable them to offer their products or services to You; and
- government, law enforcement, dispute resolution, statutory or regulatory bodies, or as required by law.

AIG Australia is likely to disclose information to some of these entities located overseas, including in the following countries: United States of America, Canada, Bermuda, United Kingdom, Ireland, Belgium, The Netherlands, Germany, France, Singapore, Malaysia, the Philippines, India, Hong Kong, New Zealand as well as any country in which **You** have a claim and such other countries as may be notified in the AIG Australia Privacy Policy from time to time.

You may request not to receive direct marketing communications from AIG Australia or NM Insurance.

Access To Your Personal Information

Our **Privacy Policies** contain information about how **You** may access and seek correction of personal information **We** hold about you. In summary, **You** may gain access to **Your** personal information by submitting a written request to AIG Australia or NM Insurance.

In some circumstances permitted under the Privacy Act 1988, AIG Australia or NM Insurance may not permit access to **Your** personal information. Circumstances where access may be denied include where it would have an unreasonable impact on the privacy of other individuals, or where it would be unlawful.

Complaints

Our Privacy Policies also contains information about how **You** may complain about a breach of the applicable privacy principles and how **We** will deal with such a complaint.

Consent

Your application includes a consent that **You** and any other individuals **You** provide information about consent to the collection, use and disclosure of personal information as set out in this notice.

Contact Us and Opting Out

If **You** wish to withdraw **Your** consent, including for things such as receiving information on products and offers by **Us** or persons **We** have an association with, please contact **Us**.

NM Insurance: By phone: 1300 780 533 By email: customerservice@nminsurance.com.au; In writing: Level 7, 99 Walker Street, North Sydney NSW 2060

AIG: By phone: 1300 030 886 By email: australia.privacy.manager@aig.com In writing: Privacy Manager, AIG Australia Limited, Level 12, 717 Bourke Street, Docklands Vic 3008

Policy Wording Comprehensive Cover

This cover will only apply if **You** have selected it, paid the applicable premium and it is reflected on **Your Certificate** of Insurance.

Subject to the terms, conditions limitations and exclusion of **Your Policy** and any other documentation provided to **You, We** will cover **You** for **loss** or **Damage** to **Your Boat** caused by any of the Insured **Events** specified in the left hand column of the table below.

The exclusions operative and any applicable limits in relation to such specific insured events only are found in the right hand column directly adjacent to such specific insured events.

Please however note that any other exclusions, conditions and limits which are of a more general nature and detailed elsewhere in the **Policy** and other documentation provided to **You** may also be applicable to such specific insured event.

INSURED EVENT – You ARE COVERED FOR:	OUR EXCLUSIONS - You ARE NOT COVERED FOR THE FOLLOWING: (See also General Exclusions)	COVER LIMIT PER CLAIM
ACCIDENTAL LOSS OR DAMAGE We will cover You for Accidental loss or Damage to Your Boat and Contents while it is being used by You or someone You have entrusted it to. This includes Damage caused by Fire, storm, impact, sinking and any other event not specifically excluded by the Policy.	 Loss or Damage to an outboard Motor when secured to Your Boat or a Boat Tender in a manner other than that specified or recommended by the manufacturer of the Motor, Boat or Boat Tender; Loss or Damage specifically excluded under the other Insured Events listed in this table. 	Sum Insured as specified on Your Certificate of Insurance.
THEFT We will cover You for the theft of Your Boat and or/its Contents.	 Theft by someone who is using Your Boat with Your consent. 	Sum Insured as specified on Your Certificate of Insurance.
MALICIOUS DAMAGE We will cover You for Malicious Damage to Your Boat.	• Malicious Loss or Damage caused by You or a person acting with Your express or implied consent.	Sum Insured as specified on Your Certificate of Insurance.
TRANSIT DAMAGE We will cover You for loss or Damage sustained in an Accident which occurs while Your Trailerable Boat is being transported on its own Trailer by road, rail or ship.	 Loss or Damage if: Your Boat is not designed to be normally transported on a boat trailer; You have not complied with statutory requirements. 	Sum Insured as specified on Your Certificate of Insurance.

Additional Benefits for Boat or Personal Watercraft Cover

Subject to the terms, conditions limitations and exclusion of **Your Policy** and any other documentation provided

to **You**, the **Policy** is extended to include the following Additional Benefits when **Your Boat** is lost or **Damaged** as a result of one of the Insured **Events** detailed under INSURED EVENT – **You** ARE COVERED FOR. The cover limits detail the maximum amounts that apply to each additional benefit in the event of such **loss** of **Damage** including any sub limits that may apply. The exclusions operative and any applicable limits in relation to such benefits only are found in the right hand column directly adjacent to such specific additional benefit.

Please however note that any other exclusions, conditions and limits which are of a more general nature and detailed elsewhere in the **Policy** and other documentation provided to **You** may also be applicable to such specific additional benefit.

ADDITIONAL BENEFITS	OUR EXCLUSIONS - You ARE NOT COVERED FOR THE FOLLOWING: (See also General Exclusions)	COVER LIMIT PER CLAIM
SAILBOAT RACING COVER We will cover loss or Damage while You are competing in a sailboat race of up to 100 nautical miles ("nm") in Your Boat.	• Sailboat racing greater than 100nm unless agreed and extended.	Sum Insured as specified on Your Certificate of Insurance.
PERSONAL EFFECTS We will cover theft, loss or Damage to Personal Effects owned by You and Your passengers, which are being used or stored on Your Boat at the time of loss or Damage. Proof of ownership	Loss or Damage to Personal Effects other than clothing, shoes, waterproof apparel, prescription glasses, prescription sunglasses, and manchester.	\$1,500 per item, and \$10,000 in aggregate.
will be required to substantiate any clam payable under this benefit. Unless otherwise agreed in the Policy , a \$200 Excess applies to all claims made under this additional benefit.	 Loss or Damage to Personal Effects unless they were on You or Your passengers or were used or stored on/ in Your Boat at the time of loss. 	
	 Theft of Personal Effects, unless there is physical evidence of violent and forcible entry into Your Boat or the loss involves violent and forcible removal of the items from the place of storage on Your Boat. 	

WATER SPORTS EQUIPMENT We will cover loss or Damage to Watersports Equipment owned by You, which is being used or stored on Your Boat at the time of loss or Damage. Proof of ownership will be required to substantiate any clam payable under this benefit. Unless otherwise agreed in the Policy, a \$200 Excess applies to all claims made under this additional benefit.	 Theft of Watersport Equipment unless there is physical evidence of violent and forcible entry into Your Boat or the loss involves violent and forcible removal of the items from the place of storage on Your Boat. Loss or Damage to Watersport Equipment unless the items were on or being used or stored on/in Your Boat at the time of loss. 	\$1,500 per item, and \$10,000 in aggregate.
EMERGENCY ASSISTANCE We will pay the cost of any emergency assistance and service, including the costs of delivery of necessary fuel, oil and batteries, when Your Boat is stranded as a result of an emergency or unforeseen incident. No Excess is applicable to a claim made under this additional benefit.	Costs of the fuel, oil, batteries or other emergency supplies, unless covered elsewhere in this Policy .	\$5,000 in total.
LOST KEYS We will cover You for the loss or theft of the keys of Your Boat including the costs associated with recoding the new keys. No Excess is applicable to a claim made under this additional benefit.		\$1,500 in total.
REPATRIATION COSTS We will pay the reasonable travel costs for You and/all passengers on board Your Boat at the time to return home after an event occurs which results in a claim payable under this Policy. The cover provided by this benefit will only be paid if the insured event necessitates You and Your passengers' immediate return home. No Excess is applicable to a claim made under this additional benefit.		\$2,000 in total.
TOURNAMENT COVERAGE AND YACHT RACING FEE REIMBURSEMENT We will cover You for the loss of entry fees paid by You and Your crew should a claim payable under this Policy cause You to miss or withdraw from an official fishing tournament or yacht race. The cover provided by this benefit will only be paid if the insured event actually necessitates Your withdrawal. No Excess is applicable to a claim made under this additional benefit.	Any other financial loss .	\$2,000 in total.

2 YEAR TRAILERABLE BOAT REPLACEMENT If Your Trailerable Boat is declared a Total Loss within 2 years of its original registration, We will at Our option replace Your Trailerable Boat with one of the same make, model or series. If a replacement Trailerable Boat is not currently available.		Sum Insured as shown on Your Certificate of Insurance
We will pay You either the Market Value or Agreed Value, whichever is shown on Your current Certificate of Insurance Subject to the applicable exclusion, We will also pay Out of Pocket expenses up to the limits noted in the Additional Benefits section of this Policy below.		
The cover provided under this benefit will end as soon as one of the following occurs:		
 The policy is cancelled; Two years from the original registration of Your Trailerable Boat; Your Trailerable Boat has been sold. 		
OUT OF POCKET EXPENSES We will cover You for the following in connection with replacing Your Trailerable Boat as a result of a Total Loss:	Out of Pocket Expenses unless We replace Your Trailerable Boat.	\$1,500 in total
Dealer delivery fees;Registration costs;Stamp duty (if applicable).		
TYRE & RIM We will cover You for loss or Damage to Your Boat's Trailer tyre/s and or rim/s due to impact which causes the tyre to puncture, burst, blow out or Damage to the rim so the tyre cannot be inflated. No Excess is applicable to a claim made under this additional benefit	Failure of the tyre/s or rim/s due to wear and tear or gradual deterioration.	\$1,500 in total

PERSONAL ACCIDENT

You are covered in the event of

- death; or
- an injury causing permanent and total **loss** of:
 - i. sight of an eye;
 - ii. the use of a limb;
 - iii. the thumb or any finger;

caused directly and solely by a violent, visible and external **Accident** which occurs while **You** are using **Your Boat** for private pleasure purposes or voluntary rescue work.

We will pay up to:

- the Personal Accident Sum Insured of \$50,000 or the amount shown on Your
 Certificate of Insurance for claims involving death, permanent and total loss of use of a limb or the total loss of sight of an eye;
- up to 20% of the Personal Accident Sum Insured of \$50,000 or the amount shown on Your Certificate of Insurance for claims involving permanent and total loss of the thumb or any finger.

We will also pay:

- Your reasonable costs up to \$5000 for certain emergency expenses You incur as a result of the personal Accident providing that the costs are not covered by Medicare, workers compensation or another government or private scheme or arrangement. You must produce receipts for all costs incurred.
- You funeral expenses to a maximum benefit of \$5,000 where Your death arises directly and solely by an Accident which occurred whilst using Your Boat.

The cover under this additional benefit only applies to individual(s) that are listed as an insured on **Your Certificate of Insurance**.

If more than one individual is listed as an insured on **Your Certificate of Insurance** the amount payable to the individual claiming under this additional benefit will be limited to the amount payable, divided by the number of individuals shown on **Your Certificate of Insurance** as insureds.

Our payment is subject to the individual claiming under this additional benefit obtaining medical attention for the **Accidental** injury from a registered medical practitioner and undergoing any medical examination requested by Us.

We will not pay for any claims where providing such payment would result in **Us** contravening the Health Insurance Act 1973 (Cth), the Private Health Insurance Act 2007 (Cth) or the National Health Act 1953 (Cth) or any applicable legislation, including Workers Compensation Legislation.

We will not pay for any claims where:

- the injury or death is self-inflicted, including suicide or attempted suicide whilst sane or insane; or
- the death, permanent injury, total **loss** of the use of a limb, thumb or any finger, or total **loss** of sight of an eye occurs after 12 months of the date of the **Accident**.

ADDITIONAL BENEFITS

(Subject to all applicable, limitations, terms and exclusions, We Agree to provide the following covers)

TEMPORARY COVER EXTENSION

If **We** have invited renewal of **Your Policy** and **You** have been at sea in **Your Boat** for a period of more than 24 continuous hours and the **Period of Insurance** expiry date falls in that period, **We** will provide a temporary extension of the current **Period of Insurance** until 24 hours after **Your Boat** arrives at its next port.

VOLUNTARY RESCUE WORK

We extend cover under this Policy for loss or Damage caused by the Insured Events detailed under the INSURED EVENT – You ARE COVERED FOR: section where You use Your Boat for voluntary rescue work.

CONSIGNMENT

We extend cover under this Policy for loss or Damage caused by the Insured Events detailed under the INSURED EVENT – You ARE COVERED FOR: section while Your Boat is on consignment for sale at a commercial marine dealership. Lay up cover is not available while Your Boat is on consignment.

TIME TRIALS

We extend cover under this **Policy** for **loss** or **Damage** caused by the Insured **Events** under the INSURED EVENT – **You** ARE COVERED FOR section while **Your Boat** is engaged in time trials conducted under the control or regulation of **Your** Power **Boat** Club or Association or equivalent body to a maximum speed of 25 knots.

SALVAGE

If Your Boat is $\ensuremath{\text{Damaged}}$ or sinks $\ensuremath{\text{Accidentally}}$ and $\ensuremath{\text{We}}$ agree

to recover it or the law requires that it must be removed, We will pay the reasonable costs of the Salvage Charges incurred for the removal/recovery of the wreck. This cost will be paid in addition to the Sum Insured for Your Boat shown on Your Certificate of Insurance.

REPLACEMENT BOAT OR PERSONAL WATERCRAFT

Cover is provided if **You** purchase a **Replacement Boat** to replace the **Boat** shown on **Your Certificate of Insurance**, and **You** have:

- notified **Us** within 21 days of its purchase; and
- We have agreed to cover it under the **Policy**; and
- You have agreed to pay Us the premium We require for it.

MOORED BOAT - NIL EXCESS

In the event of a claim for **loss** or **Damage** to the **Boat** caused by the Insured **Events** detailed under the INSURED EVENT – **You** ARE COVERED FOR section while it is moored, at its usual **Berth**, private jetty, pontoon (as shown on **Your Certificate of Insurance**) or ashore within a commercial marina **We** will not deduct an applicable **Excess**. This additional benefit does not apply to:

- Boats moored on Swing Moorings or any other mooring device at time of loss; or
 - Damage caused by a Named Cyclone

Optional Benefits

Subject to the terms, conditions limitations and exclusion of **Your Policy** and any other documentation provided to **You**, the following Optional Benefits can be added to **Your** Comprehensive **Boat** cover for an additional premium. If selected any benefits **We** agree to provide cover for will be shown on **Your Certificate of Insurance**. The cover limits detail the maximum amounts that apply to each additional benefit in the event of such **loss** of **Damage** including any sub limits that may apply. The exclusions operative and any applicable limits in relation to such benefits only are found in the right hand column directly adjacent to such specific additional benefit.

Please however note that any other exclusions, conditions and limits which are of a more general nature and detailed elsewhere in the **Policy** and other documentation provided to **You** may also be applicable to such specific additional benefit.

OPTIONAL BENEFITS - You CAN ADD TO Your COVER: (only applicable if We have agreed to provide the cover and if specified as covered in the Certificate of Insurance)	OUR EXCLUSIONS - You ARE NOT COVERED FOR THE FOLLOWING: (See also General Exclusions)	COVER LIMIT PER CLAIM
EXTENDED SAILBOAT RACING COVER OPTION This optional benefit extends cover under the Policy for loss or Damage caused by the Insured Events detailed under the INSURED EVENT – You ARE COVERED FOR section while You are competing in a sailboat race of more than 100 nautical miles in Your Boat.		Sum Insured.
LAY UP COVER If You take this option, the cover for Your Boat is restricted to Accidental loss or Damage caused by the Insured Events detailed under the INSURED EVENT – You ARE COVERED FOR: section, occurring while Your Boat is within the gates, walls or fence of Your home address (or at any location You have advised Us of and We have agreed to cover in writing) as shown on Your Certificate of Insurance. This restriction in cover gives You a monthly discounted premium and only applies during the period shown on Your Certificate of Insurance. Lay up cover is not available while Your Boat is on consignment.	Loss or Damage while in transit unless Your Boat is being taken to or from a marine dealership for servicing and maintenance. Loss of Damage while Your Boat is on consignment	Sum Insured.

Legal Liability Cover

The cover provided in this section will apply if **You** have selected Comprehensive Cover or **You** otherwise choose just to take out this **Legal Liability** Cover, paid the applicable premium and it is shown as covered on **Your Certificate of Insurance** (subject to the other terms and conditions, exclusions and limitations of the **Policy**).

We Will Cover Your Legal Liability

To pay compensation as a result of an **Accident** which is caused by **Your** negligence when:

- i. using Your own Boat or which causes:
 - Accidental death or bodily injury to a person other than You;
 - Accidental Damage to other people's property;
 - Accidental death or bodily injury to You when another person allowed by You is in control of Your Boat.

Cover under (i) will also cover the negligence of someone using **Your Boat** with **Your** permission.

- ii. using a substitute Boat which causes:
 - Accidental death or bodily injury to a person other than You;
 - Accidental Damage to other people's property; provided that:
 - You have permission from the owner to use the substitute Boat;
 - Your Boat is not being used at the time;
 - You or any member of Your household do not own or have any interest in the substitute Boat.

Marina Indemnity

We extend cover under (i) above to include liability imposed upon You by the terms and conditions of any lease or agreement for the provision of a **Berth**, mooring or storage facility which You may own or use.

The Amount We Will Pay

We will pay the cost of compensation and legal fees and expenses that **You** or any other person covered by the **Policy** is legally liable for provided that **We** consent to the costs of any legal fees and expenses **You** or they incur in writing before they are incurred.

The maximum amount **We** will pay under this cover is the **Limit of Liability** amount shown on **Your Certificate of Insurance** in total for all claims that arise from any one **Accident**, during the **Period of Insurance**.

This maximum includes all legal fees and expenses.

Accidental Discharge, Release or Escape of Fuel or Lubricants and Clean up After an Accident

We will cover You for:

- property Damage caused by or arising from a sudden unexpected and unintended discharge directly or indirectly arising from the release or escape of fuel or lubricants from Your Boat or Motor occurring at a clearly identifiable time and place during the Period of Insurance, provided that the fuel or lubricants are being used in connection with the operation of Your Boat at the time of Loss;
- the cost of cleaning an Accident site following the abovementioned discharge, release, or escape of fuel or lubricants provided that You are legally liable for the clean-up; and
- any fines or penalties imposed on You for a breach of any federal, state or local environmental protection legislation ("the breach") provided that the breach was not caused by gross negligence or misconduct by You or any person in possession of Your Boat with Your permission. Cover for fines and penalties is limited to a maximum of \$50,000 during the Period of Insurance.

We will pay no more than \$500,000 (inclusive of legal costs and any fines or penalties) for any one **Accident** or discharge or series of accidents or discharges arising out of the same event in relation to this cover.

Optional Benefits

Subject to the terms, conditions limitations and exclusion of **Your Policy** and any other documentation provided to **You**, the following Optional Benefits can be added to **Your** Legal liability cover for an additional premium. If selected any benefits **We** agree to provide cover for will be shown on **Your** Certificate

of Insurance. The cover limits detail the maximum amounts that apply to each additional benefit in the event of such legal liability including any sub limits that may apply. The exclusions operative and any applicable limits in relation to such benefits only are found in the right hand column directly adjacent to such specific additional benefit.

OPTIONAL BENEFITS - You CAN ADD TO Your COVER: (only applicable if We have agreed to provide the cover and if specified as covered in the Certificate of Insurance)	OUR EXCLUSIONS - You ARE NOT COVERED FOR THE FOLLOWING: (See also General Exclusions)
 WATERSKIING AND AQUAPLANING ACTIVITIES OPTION We will cover You or any person using Your Boat	 In addition to the Legal Liability exclusions specified
with Your permission and the observer (within the	under "exclusions to Your Legal Liability cover" the
requirements of any law) against Legal Liability for: Accidental death or bodily injury to a water skier or	following exclusions will apply to this optional benefit. Liability arising out of Waterskiing or Aquaplaning when: there is not a legally competent observer in addition
aquaplaner (including You) towed by Your Boat; Accidental death or bodily injury to any person	to the driver on board Your Boat at the time of the
caused by a water skier or aquaplaner being towed	Accident; an aerial device or ski ramp is being used; a ski mast, ski pole or ski tower are being used
by Your Boat; Accidental Damage to another person's property	unless it has been professionally designed,
caused by a water skier or aquaplaner being towed	manufactured and installed. involved with competition Waterskiing/
by Your Boat. This benefit will also cover the water skier or aquaplaner	wakeboarding or water-ski racing of any description. Liability arising out of the towing of: any person by Your Boat that breaches any
being towed by Your Boat for their Legal Liability to	statutory requirements; any device not designed and professionally
others for Accidental death or bodily injury or Damage	manufactured for the purpose of being towed
to another person's property.	behind Your Boat.

Please however note that any other exclusions, conditions and limits which are of a more general nature and detailed elsewhere in the **Policy** and other documentation provided to **You** may also be applicable to such specific additional benefit.

Exclusions to Your Legal Liability Cover

We will not pay for Legal Liability that arises:

- from **bodily injury**, illness or death:
 - to You or any person covered by the Policy unless specifically covered elsewhere in this Policy;
 - to any person allowed by You to control Your Boat;
 - to a person who is covered or should have been covered by any compulsory compensation insurance, including any compulsory third party insurance;
 - either caused by, directly or indirectly from, or in any way connected to the activity of scuba diving;
- from Loss or Damage to:
 - any property owned by **You** or in **Your** physical or legal control;

- any property owned by, or in the physical or legal control of a person allowed by You to control Your Boat;
- third party property arising while Your Boat is being towed by a vehicle or from Your Boat breaking away from or Accidentally becoming detached from the towing vehicle;
- from Waterskiing or Aquaplaning activities unless the optional benefit for "Waterskiing and Aquaplaning Activities" has been selected by You and has been shown on Your Certificate of Insurance;
- while Your Boat is in the charge of or physical control of Boat builders, repairers, yacht clubs or marina operators unless for emergency purposes to minimise any Loss or Damage covered under the Policy;
- other than from the Motors, masts, spars, rigging, sails, Equipment and Accessories being on and/or used on the insured Boat, Boat Tender or Trailer;
- out of the towing of any persons or objects in the air;
- from the transmission of any disease;
- from asbestos or any product containing asbestos;
- from any event or liability for which You are required by law to hold an insurance policy or otherwise covered under any compulsory insurance;
- for any penalties, fines, punitive or exemplary or aggravated damages for which You are liable except as otherwise specifically provided within this liability cover;
- for actions brought against You in a court outside Australia or a court that applies law that is not Australian law;
- Your own gross negligence or misconduct;
- the gross negligence or misconduct of any person in possession of **Your Boat** with **Your** permission.

General Exclusions Operative in Respect of Comprehensive Cover as Well as Legal Liability Cover

You are not covered for any liability, loss or Damage or costs incurred caused by, arising or resulting from:

- Your Boat while competing in a sailboat race of more than 100 nautical miles unless the optional benefit for Extended Sailboat Racing Cover has been selected by You and is shown as covered on Your Certificate of Insurance;
- the failure to maintain Your Boat in good order and repair, or in a proper state of seaworthiness and in compliance with any statutory requirements;
- wear and tear, mould, gradual deterioration, timber rot, delamination, vermin, corrosion, rust, electrolysis, osmosis or marine growth;
- inherent defects, structural faults, faulty workmanship or faulty design;
- **Damage** to sails caused by normal wear and tear and/or wind or water;
- the use of Your Boat or any Boat covered by the Policy for hire, charter or reward of any kind unless You advised Us and We have agreed to extend cover in writing;
- any illegal or deliberate action by **You**, or someone acting with **Your** express or implied consent;

- Your Boat or any Boat covered by the Policy having been fitted with a Motor more powerful than that recommended by the manufacturer of the Hull;
- the lawful seizure, confiscation, nationalisation or requisition of Your Boat or Motor or any other item covered by the Policy;
- any financial loss or mental injury or damage;
- the mooring for Your Boat or any Boat covered by the Policy not being:
 - of a suitable design and weighting for the **Boat**;
 - appropriately sited; and
 - in good order and regularly maintained on an annual basis.
- Irrespective of whether You have given permission to a person, Your Boat or any Boat covered by the Policy being under the control of:
 - an unlicensed person when a license is necessary;
 - a person without adequate experience to reasonably control **Your Boat**;
 - a person under the influence of alcohol or drugs;
 - a person who has been refused Boat insurance within the last five years unless You have advised Us of the refusal and We have agreed in writing to cover that person under the Policy.

Provided that **You** can show that (i) **You** did not know or had no reason to suspect that the person in control of **Your Boat** fell into any of the aforementioned categories; or (ii) it was reasonable for that person to assume control of **Your Boat** as a result of an unforeseen emergency, then this exclusion shall not apply.

- Your Boat or any Boat covered by the Policy being used for powerboat racing or speed tests, unless You have advised Us and We have agreed to extend cover in writing;
- a lack of reasonable care, protection and/or security of Your Boat or Motor or any Boat or Motor covered by the Policy or other insured property;
- Your Boat or any Boat covered by the Policy exceeding the speed limit shown on Your Certificate of Insurance;
- the use of Your Boat or any Boat covered by the Policy or other insured property for any unlawful or illegal purpose;

- false or fraudulent representation by You or any person who is acting with Your express or implied consent. In addition to refusing payment of the claim, We will be entitled to cancel the Policy under these circumstances;
- war, invasion, acts of foreign enemies, hostilities (whether war is declared or not), civil war, rebellion, revolution, insurrection or military or usurped power or by contamination or pollution by chemical, biological or nuclear agents which results from an act of terrorism;
- pollution or contamination except as otherwise specifically covered in the **Policy**;
- an incident involving Your Boat while it is outside the Geographic Limits shown on Your Certificate of Insurance unless otherwise specified in this insurance or unless
- You have advised Us and We have agreed to extend cover in writing;
- a bushfire or Named Cyclone within the first 48 hours of the original start of the Policy (not including a renewal) unless You bought Your Boat on the start date of the Policy or You transferred a boat insurance policy, with equivalent cover, from another insurance company without interruption in cover;
- electronic or mechanical derangement of electronic equipment, data, virus, malfunction or processing error;
- mechanical, structural, electrical or electronic breakdown or malfunction unless directly caused by one of the insured events listed earlier in this **Policy**;
- the modification of Your Boat and/or Motor unless
 You have advised Us and We have agreed to extend cover in writing;
- mechanical parts that are not in accordance with the manufacturer's original specifications;
- a Motor caused by or resulting from seizure and/or overheating unless caused by an Accident which is otherwise an accepted claim under the Policy;
- radioactivity or the use, existence or escape of any nuclear fuel, nuclear material or nuclear waste;
- the transportation of Your non Trailerable Boat(s) by road, rail or ship including loading and unloading unless We have agreed to extend in writing prior to the conveyance commencing;

You are also not covered for:

- loss of profit;
- Your liability under any contract other than for a lease or agreement for the provision of a berthing, mooring or storage facility;
- Your liability if You have agreed to or accepted liability without Our prior agreement;
- acts or omissions by **You** or someone with **Your** consent, if the acts are unlawful or are intended to be done with reckless disregard for the consequences.

Goods and Services Tax (GST)

This insurance does not cover any amount of GST or any fine, penalty or charge that **You** are liable for because of a failure to disclose or a mis-statement made by **You** in relation to **Your** entitlement to an input tax credit. **You** must tell **Us** if **You** become aware that the extent of **Your** entitlement to an input tax credit for **Your** premium, disclosed to **Us** is incorrect.

General Conditions Applicable to All Coverages Under the Policy

Keep Insured Property in good condition and Repair and always protected

Irrespective of whether **Your** cover is Comprehensive or **Legal Liability** only, **You** must maintain **Your Boat**, **Trailer**, **Equipment and Accessories** in a good state of repair and condition. Any **loss** or **Damage** caused by poor maintenance is not covered under the **Policy**.

You must also make reasonable efforts to protect Your Boat, Trailer, Equipment and Accessories from any loss or Damage. If You make a claim and knew about something that could cause loss or Damage to Your property and You did not make reasonable efforts to avoid it before the loss or Damage occurred, then We may reduce or refuse to pay a claim. If You do suffer loss or Damage to Your Boat, Trailer, Equipment and Accessories You must also make reasonable efforts to prevent any further loss or Damage.

Keep proof of ownership and value

When **You** make a claim for **loss** or **Damage**, **We** will require proof that **You** owned the item/s and of its value/s or **Your** claim may not be paid.

The easiest way to do this is by keeping receipts, valuations and other forms of purchase confirmation such as model and serial numbers.

Current colour photos of **Your Boat** and **Equipment and Accessories** are another means proof of ownership can be substantiated.

Tell Us if You modify Your Boat or change its use or change Your normal storage or mooring location

You must tell Us if You modify Your Boat or change its normal storage or mooring location or if there is a significant change in the use of Your Boat.

If **You** do not provide **Us** with this information **We** may reduce or refuse to pay a claim.

When **You** provide such information to **Us We** may alter the terms and conditions of the **Policy** and this may involve the payment of an additional premium. Alternatively **We** may cancel the **Policy** or decide not to offer renewal.

Transfer of Interest

If **Your Boat** is sold or transferred to a new owner, or there is a change in any interest in the ownership of the **Boat**, the **Policy** will no longer cover **Your Boat** from the time of such sale, transfer or change of ownership. **We** will cover **Your** replacement **Boat** in accordance with the replacement **Boat** benefit detailed in the Additional Benefits section.

Meeting Your other obligations

You will need to meet other conditions of the **Policy**, such as claims conditions, or **We** may reduce or refuse to pay a claim and/or cancel the **Policy** to the extent permitted by law.

Applicable Excess

You will need to meet other conditions of the **Policy**, such as claims conditions, or **We** may reduce or refuse to pay a claim and/or cancel the **Policy** to the extent permitted by law.

Specific Excess Details

There is however some **Excesses** which may apply irrespective of whether they are reflected on the **Certificate of Insurance**.

These are:

- Trailerable Boat Submersion Excess: In the event of a claim for loss or Damage to Your Trailerable Boat caused by submersion a \$2,000 submersion Excess will apply. This Excess only applies if Your Trailerable Boat has been left moored unsupervised for period of 24 hours or more, including claims for Total Loss.
- Named Cyclone Excess: In the event of a claim for loss or Damage to Your Boat caused by a Named Cyclone, a Named Cyclone Excess of \$5,000 or 5% of the total claim cost, which ever amount is the higher, will be applied. This Named Cyclone Excess also applies should Your Boat be declared a Total Loss as a result of Named Cyclone Damage. The additional benefit – Moored Boat Nil Excess does not apply to any Named Cyclone claim. The additional Named Cyclone excess does not apply to Trailerable Boats.

Nil Excess

No **Excess** is payable for claims relating to:

- death or bodily injury under the Personal Accident and or Legal Liability cover provided by the Policy;
- loss or Damage to Your Boat which is caused by a third party providing You can identify the third party at fault and provide Us with their name, address, phone number and insurance company details;
- theft if Your Trailerable Boat was fitted with an Australian supplied and monitored Microdot Identification system or GPS/GSM Tracking device and there is evidence of violent and forcible removal of Your Trailerable Boat;

- Lost Keys;
- Repatriation Costs;
- Emergency Assistance; or
- Tournament Coverage & Yacht Racing Fees.

Other Party's Interests

We only cover Your interest in the insured property, unless We specifically include cover for the interest of another party.

You must tell Us of the interests of all parties (e.g. credit providers or other owners) whose interests You want covered by the Policy. We will cover their interests only if You have told Us about them and We have shown them on Your Certificate of Insurance.

If You Have Borrowed Money to Buy Your Boat or Personal Watercraft

If a credit provider is shown as having an interest in **Your Boat** on **Your Certificate of Insurance** and if **You** have a claim and **We** agree to settle on a cash basis, **We** have the option of making this payment to the credit provider in full or part settlement of **Your** claim.

In this situation, **We** will pay the credit provider the amount **We** agree to settle the claim, up to the amount outstanding under **Your** finance contract.

Reinstatement of Sum Insured for Certain Claims

When We pay a claim for Your Boat that is not a Total Loss, or repair an item, the relevant Sum Insured for Your Boat or item will be automatically reinstated to the same amount shown in the Certificate of Insurance unless We tell You otherwise in writing.

If Your Boat is a Total Loss

If there has been a **Total Loss** payout made by Ourselves, **Your Boat,Trailer** and/or any item/s will become **Our** property and **We** will keep the proceeds of any **Salvage** sold. There is no premium refund payable if **We** settle a claim on a **Total Loss** basis.

Claims

If an event occurs that is likely to result in a claim, **You** will need to do the following. Please note all items may be applicable to **Your** claim.

- report the Accident to the appropriate Maritime Authority;
- do what You can to prevent any further loss, Damage, cost or liability;
- tell the police if the event involves theft, attempted theft, **Malicious Damage** or impact;
- contact Nautilus as soon as possible;
 - call 1300 780 533 or the claims hotline
 - 1300 996 110; or
 - email: claimsteam@nautilusinsurance.com.au

You must never, without Our consent:

- admit guilt, fault or liability or take any action which may be construed as such (except where required by law);
- offer or negotiate to pay a claim;
- approve any repairs or arrange replacements (other than emergency repairs necessary to minimise or prevent further loss or Damage);
- dispose of any **Damaged** property.

We will also require You to:

- provide Us with the proof that We require regarding lost or Damaged items or Out of Pocket Expenses;
- help Us manage the claim, which may include Us inspecting Your Boat or asking You questions, or You providing written statements to Us under oath;
- keep items that have been **Damaged** and allow **Us** to

inspect them or assess repair costs;

- allow **Us** to take possession of **Damaged** property that is the subject of a claim;
- send Us any communication You receive relating to the claim (including telling Us of pending court proceedings or offers of settlement);
- help Us as We work to negotiate, defend or settle any claim made under the Policy and to exercise for Our benefit Your legal right of recovery against any other party;
- tell **Us** about any other insurance that may be relevant to the claim.

What happens after You make a claim?

If Your Boat is covered under the Policy We will at Our discretion:

- repair or replace Your Boat, Trailer or Personal Effects or Equipment and Accessories; or
- pay You the reasonable cost of repairing or replacing Your Boat, Trailer or Personal Effects or Equipment and Accessories less any depreciation and/ or contribution that may apply; or
- pay You the Agreed Value or Market Value of Your Boat or Personal Effects or Equipment and Accessories (whichever is applicable).

Costs of dismantling, diagnosis and reassembly

If You make a claim for loss or Damage to Your Boat, We may require You to dismantle it or authorise Us to dismantle it, so We can assess Your claim and/or decide if it is valid. We may refuse to assess or pay Your claim if You do not agree to this.

If **We** determine that the claimed **loss** or **Damage** is not covered, **You** will be responsible for the costs of the above dismantling as well as any costs associated with it (including but not limited to any diagnosis, reassembly, repair, and/or replacement costs).

If **We** determine that the claimed **loss** or **Damage** is covered, **We** will settle **Your** claim in accordance with the terms and conditions of the **Policy** (including the operation of any **Excess**).

However, **We** will never pay more than the relevant **Sum Insured** or limit shown in the PDS or on **Your Certificate of Insurance**, less any applicable **Excess**.

If We pay You the reasonable cost of repairing or replacing Your Boat, Trailer or Personal Effects or Equipment and Accessories Our payment will be based on the cost required to repair or replace it as near as possible to its appearance and condition immediately prior to the claimed loss or Damage.

If We accept Your claim for loss or Damage to the mechanical and electrical components of the Motor(s) and Your Motor(s) are five (5) years of age of less We will pay the reasonable costs to repair or replace Your Motor(s) without deduction for depreciation up to the market value of Your Motor(s).

Expenses to avoid or minimise loss

If **Your Boat** sustains **Damage** or gets into difficulties in an **Accident**, **We** will pay the reasonable cost to minimise **loss** or **Damage** such as:

- removing Your Boat to safety (including emergency towing);
- drying all the electrical equipment on Your Boat and Motor;
- cleaning and oiling of the **Motor** by a qualified mechanic.

You do not need **Our** authority to take such action if it is an emergency and **You** are unable to contact **Us** to obtain **Our** authority. **You** must however advise **Us** soon as possible after the action has been taken.

Such costs incurred in such an emergency situation are in addition to the **Sum Insured** for **Your Boat** shown on **Your Certificate of Insurance**.

Geographic limits and Period of Insurance

Cover is only provided under the **Policy** in relation to events causing **loss**, **Damage** or liability which occur:

- during the Period of Insurance; and
- within the Geographic Limits shown on Your
 Certificate of Insurance. All cover provided by the
 Policy will be automatically suspended when Your
 Boat clears Australian Customs and Immigration
 for the purpose of leaving Australian waters and will
 recommence when it clears Australian Customs and
 Immigration on return.

However **We** will provide cover in the following circumstances:

- if **Your Boat** goes beyond the **Geographic Limits** to reasonably respond to an unforeseen emergency;
- if Your Boat goes beyond the Geographic Limits because of circumstances beyond Your control or the reasonable control of the person in charge or control of Your Boat;
- if You advise Us You will go beyond the Geographic Limits and We agree to extend cover in writing.

Sanctions

We are not liable to make any payments for liability under any coverage sections of this **Policy** or make any payments under any extension for any **loss** or claim arising in, or where the insured person or any beneficiary under the **Policy** is a citizen or instrumental in the government of, any country(ies) against which any laws and/or regulations governing the **Policy** and/ or the insurer, its parent company or its ultimate controlling entity have established an embargo or other form of economic sanction which have the effect of prohibiting the insurer to provide insurance coverage transacting business with or otherwise offering economic benefits to the insured person or any other beneficiary under the policy

Definitions

Certain words used in this document have special meanings. This section contains such terms. In some cases, certain words may be given a special meaning when used or in the other documents making up the **Policy**.

Accident/Accidental/Accidentally

means an event that occurred during the **Period of Insurance** that **You** did not expect or intend to happen. It also includes a series of accidents arising out of the one event.

Agreed Value

means the amount(s) We agree to insure Your Boat as shown on Your Certificate of Insurance. If We have issued an Agreed Value Policy Your Certificate of Insurance will show Agreed Value.

Berth

means a permanent pen for **Your Boat** within a marina, or private pontoon, it does not include any other type of mooring.

Boat

means the boat described in the **Certificate of Insurance**, including its **Hull**, **Motors** (including fuel tanks), masts, spars, rigging and sails, **Trailer**, **Equipment and Accessories**, **Contents** and **Boat Tender**. It includes any **Replacement Boat**. It excludes modifications **You** have not told **Us** about or which are not shown on **Your Certificate of Insurance**.

Boat Tender

means an auxiliary boat or dinghy used as a lifeboat or means of transportation between **Your Boat** and shore. The **Boat Tender** must be marked with the same registration number as the **Boat** shown on **Your Certificate of Insurance** and not registered in its own right.

Certificate of Insurance

means the relevant **Certificate of Insurance We** give **You** when **You** first buy the **Policy** or whenever any part of the **Policy** is changed or when the **Policy** is renewed. **You** should always check to ensure the information shown on **Your Certificate of Insurance** is correct. If anything is incorrect please contact **Us** immediately.

Contents

means any items not used in the operation or navigation of **Your Boat** but kept and used exclusively on board, including, but not limited to **Your Water Sports Equipment**, clothing, loose furniture, dishes and computer hardware. **Contents** does not include property of passengers or fine arts, precious stones, gold or silver, jewellery, money, cheques, credit cards, debit cards, or bankcards or any stocks, bonds, notes, mortgages, mobile phones, cameras, game consoles or any intangible property.

Damage /Damaged

means any form of physical harm that occurs during the **Period of Insurance**, excluding any normal wear and tear or any damage evident prior to this **Policy** being incepted.

Equipment and Accessories

means items manufactured and intended for use on **Your Boat** that are portable or not permanently attached to the **Hull**.

Equipment includes depth sounders, marine radios/ transceivers, navigation equipment, fish finders, tools Accessories include Boat covers and canopies, batteries, portable fuel tanks, anchors, paddles, oars, Boat Tender and safety equipment as required by law.

Excess

means the amount **You** must contribute when a claim is accepted under the **Policy** as shown on **Your Certificate of Insurance** or detailed further within this **Your Policy**.

Fire

means **Accidental Damage** caused to the **Boat** from combustion of materials.

Geographic Limit(s)

means the geographic territory described on the **Certificate of Insurance** within which **Your Boat** must be located at the time of any accident in order for this insurance to apply.

Unless otherwise shown on **Your Certificate of Insurance**, the **Geographic Limits** of **Your** policy are 250 nautical miles off mainland Australia and Tasmania. All cover provided by this policy will automatically lapse when **Your Boat** clears Australian Customs and Immigration for the purpose of leaving Australian waters and will recommence when it clears Australian Customs and Immigration on return.

Hull

means the shell of the **Boat**, deck, fixtures and fittings including carpets and curtains either on or below deck that are not normally removable and would normally be sold with the **Boat**.

Lay up

means the period nominated by **You** during which **You** do not use **Your Boat** and **You** keep it on its **Trailer** at the address shown on **Your Certificate of Insurance**.

Loss

means any **Damage**, destruction, death, injury, illness, liability, cost or expense resulting from the use of **Your Boat** during the period of insurance.

Limit of Liability

means the amount shown in the **Certificate of Insurance** which is maximum amount **We** will pay for all claims that arise from one **Accident** under the **Legal Liability** cover during the **Period of Insurance**. This maximum includes all legal fees and expenses.

Malicious Damage

means intentional **Damage** to **Your Boat** by someone other than **You** and without **Your** consent.

Market Value

means the value of an item of property determined by taking its replacement value and with allowance for

depreciation at the time and place of physical **loss** or damage. Where **Your** insured item has no comparable of equivalent functionality and value with which it could be readily compared or replaced at the time of the assessment of **Market Value**, due to that insured item having become obsolete or only available with enhancements that were not present on the insured item, this shall be taken into account by **Us** when calculating the **Market Value**. If **We** have issued a **Market Value Policy Your Certificate of Insurance** will show **Market Value**.

Motor

means stern drive units, inboard and outboard engines as described in the **Certificate of Insurance** and includes the propeller, shaft, gearbox, skeg, jet unit, wiring harness, instruments, portable fuel tank, control cables, IPS Units, Joystick management systems and generator/s.

Named Cyclone

means a cyclone that has been given a name by the Bureau of Meteorology in Australia, or equivalent body if the cyclone is named outside of Australian waters.

Out of Pocket Expenses

means any of the following in connection with replacing **Your Boat** or as a result of a **Total Loss**:

- delivery charges;
- registration costs;
- stamp duty.

Period of Insurance

means the period of time that **You** are covered by the **Policy**. It commences at the time **We** agree to insure **You** and finishes at 4.00pm on the date of expiry of the **Policy**. This period is shown on **Your Certificate of Insurance**.

Personal Effects

means clothing, shoes, waterproof apparel, prescription glasses, prescription sunglasses, and manchester belonging to **You** or any passenger which are being used or stored on **Your Boat** at the time of **loss**.

Unless otherwise agreed in the policy, the cover limit provided under **Personal Effects** is not payable over and above the **Sum Insured** in the event of a **Total Loss**.

Policy

means Your insurance contract with Us. It includes;

- the PDS,
- the **Policy** Wording document,
- the Certificate of Insurance, and
- any other document We tell You forms part of the terms and conditions of Your cover, including any endorsement is issued by Us.

Replacement Boat

means a boat purchased by **You** to replace **Your Boat**, which has been notified to **Us** within 21 days of its purchase and which **We** have agreed to cover in accordance with the **Policy** and for which **You** have agreed to pay **Us** the premium **We** require.

Salvage

means either the action of saving **Your Boat** or **Personal Watercraft** in a time of peril or what is left of **Your Boat** or **Personal Watercraft** after it has suffered **loss** or **Damage**.

Salvage Charges

means either the action of saving **Your Boat** in a time of peril or what is left of **Your Boat** after it has suffered **loss** or **Damage**.

Sum Insured

- means for an Agreed Value Policy the sum(s) insured shown on Your Certificate of Insurance for any item(s). This is the maximum amount We will pay in relation to the relevant item(s).
- means for a Market Value Policy the maximum amount We will pay for any item(s), which will be the lesser of either the Sum Insured shown on Your Certificate of Insurance or the Market Value of the lost or Damaged property.

Swing Moorings

means an anchor or weight attached or sitting on the sea floor or mooring tackle attached to a buoy found at the surface and used to moor **Your Boat**.

Tools

means those tools used for the normal operation of $\ensuremath{\textbf{Your}}$ $\ensuremath{\textbf{Boat}}.$

Total Loss

means the **loss** of **Your** entire **Boat/Trailerable Boat** or **Damage** to **Your Boat/Trailerable Boat** which **We** consider to be uneconomical to repair.

Trailer

means a roadworthy vehicle in a condition that complies with registration requirements and is designed to be towed by a motor vehicle and used in transporting boats as shown on **Your Certificate of Insurance**.

Trailerable Boat

means a **Boat** less than 10m in length that is designed to be legally trailered on a **Trailer**.

Waterskiing or Aquaplaning

means a person or persons being towed across the surface of the water either barefoot, or on waterskis or other similar equipment professionally designed and manufactured for the purpose of being towed by **Your Boat**.

Water Sports Equipment

means water sport equipment owned by **You**, inclusive of fishing equipment such as rods, reels, tackle and other similar equipment used for recreational fishing), diving equipment such as tanks, regulators, fins, snorkels, buoyancy compensation devices and other commercially manufactured equipment used for recreational diving) and **Waterskiing or Aquaplaning** equipment such as waterskis, wakeboards, kneeboards, vests, ropes and other professionally designed and manufactured equipment for the purpose of **Waterskiing**, **Aquaplaning** or wakeboarding behind **Your Boat**. Watersports **Equipment** does not include flyboards and any other aerial device. Proof of ownership will be required to substantiate any claims for Watersports **Equipment**. Unless otherwise agreed in the policy, the cover limit provided under Watersports **Equipment** is not payable over and above the **Sum Insured** in the event of a **Total Loss**.

We, Us, Our

means AIG Australia Limited acting through their agent NM Insurance Limited (ABN 34 100 633 038) (AFSL 227186).

You, Your

means the person or persons named as the insured on Your Certificate of Insurance. If more than one person is named as the insured, We will treat a statement, act, omission or claim of any one of those people as a statement, act, omission or claim by all those people.

Our Obligations to You

Renewing The Policy

At least 14 days before the **Policy** expires **We** will send **You** a renewal notice, outlining **Our** renewal terms, if any. **You** are not obliged to renew the **Policy** with Us.

If You pay Your Policy in monthly instalments then unless You are otherwise notified by Us, We will automatically renew Your Policy each year on the terms contained in the renewal invitation We send You, unless You tell Us otherwise prior to the expiry date. This Policy (together with any amendments, updates or endorsements that We give You in writing) also applies for any offer of renewal We make, unless We tell You otherwise or issue You with a new updated Policy.

Your cooling off period continues to apply on each renewal. Each renewal is a separate contract and not an extension of the prior contract.

Cancelling Your Insurance

You can cancel the **Policy** at any time by calling Us. We will explain the cancellation process to **You**. We will refund any premium **You** have paid, less an amount that covers the period for which **You** were insured, unless there has been a **Total Loss** in which case there is no premium refund.

We can cancel Your insurance to the extent permitted by law, for example if You do not comply with the Policy terms and conditions, fail to pay Your premium, make a fraudulent claim or if You did not comply with Your Duty of Disclosure or misrepresented information when You entered into the Policy. If We cancel the Policy We will send You a cancellation letter.

Confirming Transactions

You may contact Us in writing or by phone to confirm any transactions under Your insurance if You or Your adviser do not already have the required Policy confirmation details.



BOAT INSURANCE

Nautilus Marine Underwriting Agency Ltd

Speak to the experts that give You the best solutions, Nautilus Marine. Cover arranged by Nautilus Marine and Underwritten by AIG.

> ABN: 34 100 633 038 AFSL: 227186 P: 02 8920 1157 F: 02 8920 1275 A: Level 7, 99 Walker Street, North Sydney NSW 2060

www.nautilusinsurance.com.au



Nautilus Marine, the leading insurer for recreational boat insurance, charter vessel and insurance for the industries that support these vessels, is a brand of the NM Insurance group.